

# Terry Schmidt

**Consultant ▶ Trainer Facilitator ▶ Keynote Speaker ▶**

Terry Schmidt is a Seattle-based international management consultant and trainer who specializes in strategic thinking and planning, project management, change management, leadership development, and peak organization excellence. He brings a wide spectrum of skills and perspectives gained from his 30 years experience assisting corporations, governments, and research institutions in 34 countries worldwide.

Terry is a founder of ManagementPro.com, and he is also affiliated with the Haines Centre for Strategic Management. Terry has helped hundreds of organizations successfully turn good ideas into committed action and quality results. His North American clients include eBay, Boeing, Northrup-Grumman, Sony Electrics, DirecTV, PATH, Walt Disney Imagineering, Microsoft, Cargill, Transamerica Insurance, and the Los Angeles Times. He works extensively with national research labs such as Los Alamos, Lawrence Livermore, and Sandia.

He has assisted virtually every Washington state and federal government agency, and such international clients as Nokia, Thai Airways, Bank of Thailand, and the Singapore Health Ministry.

Terry teaches executives and technologists at the MIT Professional Institute and at the UCLA Extension Technical Management Program, where he is rated in the top 10% of all faculty.

The author of several management books, Terry earned his BS in Aerospace Engineering from the University of Washington, and his MBA from Harvard. He is past president and lifelong learning chair of the Harvard Business School Club of Puget Sound.



## Comments from Clients

“Pound for pound, Terry Schmidt is the world’s best strategic management consultant.”

– Joseph Sunio, Project Manager, Boeing

“You took us from the surreal world to the real world of strategic thinking and planning.”

– James Whalen, Vice President, DirecTV, Inc

“Your knowledge is incredible and your passion for sharing is exceptional.”

– Shane Dabiri, Senior Program Producer  
Blizzard Entertainment

“The benefits of planning with your approach are crystal clear.”

– Adam Gilmore, Space Station  
Mechanisms Lead, NASA

“We used your method to organize and execute an Awards campaign that earned numerous nominations and awards, including an Oscar®.”

– Don Levy, Senior Vice President  
Sony Pictures Digital

“You changed how I do my planning and significantly increased my ability to reach my goals.”

– Laurie Triplett, Environmental Physicist  
Los Alamos National Laboratory



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